



**Queanbeyan Golf Club Annual Report and
Balance Sheet for the year ended
31 July 2020**

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ANNUAL GENERAL MEETING AGENDA

14 December 2020 – 6.00pm

1. Opening and Apologies
2. Acceptance of the Minutes of the Annual General Meeting held 9 December 2019.
3. Matters Arising from previous meeting
4. President's Report
5. Captain's Report
6. Other Reports
7. Consideration of the Financial Statements, Director's Report and Auditor's Report for the period ending
31 July 2020 — see Note 1
8. Declaration of Directors
9. Director's Honorarium
10. Appointment of Auditor
11. Recommendations for the incoming Board
12. Other business as brought forward in accordance with the Company Constitution

Note 1: Members are requested to advise the CEO in writing at least 7 days prior to the AGM of any query relating to the Audited Financial Reports. This is to allow such information to be extracted from the club's records and be available at the AGM.

PRESIDENT'S REPORT

Dear Members,

2020 will go down as one of the most challenging years ever for everyone.

Bushfires and COVID-19 have ensured that we have all focused on survival rather than anything else, and QGC was no different.

The Board has focused on keeping QGC operational within the COVID 19 guidelines and restrictions. We could not have come through this without the support of all of you and it speaks volumes for the culture and character of the club in the way the vast majority of you have assisted in supporting our decisions.

Our survival would also not have been possible without the exceptional efforts of our “Team” at QGC. I would like to personally thank our team.

- Our CEO Tony Treeve has done a great job ensuring that the club has operated within COVID-19 restrictions and guidelines to the letter. We were never exposed due to Tony’s diligence and efforts
- Our Finance Chairperson and Treasurer, Cathy Hanrahan has ensured that the finances are reported on appropriately to facilitate informed decisions by the Board which has been crucial during this year
- My fellow Board members, who have been required to respond/attend/approve things as they have changed throughout the year at a far more frequent volume than normal. You have all contributed immensely to the good position the club finds itself in.
- Our course staff Bryan Kelly, Brendan O’Grady and Jamie Green, ably assisted by our part timer Leigh Blyton, as a small team deliver a course to the highest possible standard week in week out.
- The significant contribution of many male members who devote numerous hours and considerable effort as “Dodgers”. Your efforts are greatly appreciated. I would particularly like to thank Ray Hart, is there a better human being on the planet, and his little offsider Freddy “I can do anything” Stanborough for their continued efforts and time.
- Our Women Gardening group have also done an outstanding job again this year and I thank them all for their efforts, in particular Julie Seaman, Kerry Smith and Sue Korth.
- Our PGA professional Jake Nagle, Matt “Ranger” Rainsford, and our trainee Pro Trent Britton have established themselves as the best Pro Shop team in the district. Playing, coaching, always welcoming and interested in how your game is going.
- MasterChef Victor and family in the kitchen. The past 12 months have been a strain for us all but no more so than for Victor and his family. We are very grateful for all your efforts and flexibility in working with us to deliver our events and maintain Bread and Putter operations.
- Our fantastic Bar staff have raised the bar (pardon the pun) to another level this year and provide great service and a pleasant experience for all who visit.

- Jo Lloyd has managed to provide administrative assistance of the highest standard on her own this year and her efforts are greatly appreciated.

The highlight of the Club's year was hosting the 2020 PGA Pro Am in March, and for the first time the event included a sponsored SKINS event that was an outstanding success for players and spectators alike.

Further key highlights from this calendar year included;

- Submission of a grant to **NSW Government for \$300k** to replace our aged irrigation system and redo the 11th Fairway.
- Announcement that Queanbeyan GC will be hosting **NSW Open qualifying event in 23-25 Feb 2021**.
- **On-Line Members Survey** was conducted and has provided the Board with some valuable insights into areas for improvement and also endorsed the majority of operations of QGC.

The performance of our Club as set out in the Financial Statements which have been prepared by our Auditors, Bellchambers Barrett, show that our trading performance for the 2019-20 year is a net profit of \$191,315.00.

This has been achieved during a year that we were significantly impacted by COVID-19.

2021 commences with the below busy schedule;

- | | |
|--|--------------------------|
| • JNJG Junior | Thursday January 7, 2021 |
| • NSW Open Qualifier | February 2021 |
| ○ Pro-Am morning | 23 February |
| ○ Pro Skins Event afternoon | 23 February |
| ○ Tournament | 24/25 February |
| • NSW PGA Pro AM | March 2021 TBA? |
| • Golf Australia National Junior Teams Series | 18/22 April 2021 |

I am once again excited by the prospect of being your President for the next 12 months and am confident that the experiences and contingencies adopted over the past 12 months will stand us in good stead for the year ahead.

I am extremely appreciative of the majority of members efforts and support and trust that continues in 2020-2021 with a successful year for QGC.

John Bull
President

CAPTAIN'S REPORT

Hi all,

It is with great pleasure that I write my first annual Captain's report.

Well what an interesting year it has been.

From attending the AGM to putting my hand up to become the Club Captain and dealing with issues such as COVID-19. It seems COVID-19 has somewhat been contained and we are heading in the right direction. Fingers crossed we do not experience a second wave in our region.

I would like to thank the members for their support and adherence to COVID-19 guidelines.

The unexpected upside of it all is the demand for golf. We have increased our numbers for our Club Championship this November by over 50 players.

I would like to congratulate all major trophy winners for the season who have been added to the attached honour board, including all holes in one. Apologies in advance if anyone has been missed for a hole in one, due to all holes not being recorded in all events.

I would like to thank Jake and his team for the support, and for helping close out competitions and setting up competitions, due to the changes we had caused by COVID-19.

To all the members of the match committee I thank you again for all their time and support for all golfing matters.

To BK and his team well done on providing great value for money golf course. The course is great condition at the moment for the current Club Championships.

In closing I would like to thank everybody's support and wish everyone a success in the upcoming golfing season.

Josh Crockett
Captain

WOMENS' CAPTAIN'S REPORT

Firstly, I wish to thank Jake and the Proshop staff during this difficult year for their understanding and assistance which has enabling us to play the majority of our golfing program.

I'm pleased to report that our numbers this year have been extremely good. Tuesday's competition averaged 41.16 up from 33.28 last year. Saturday's competition averaged 30.53 down from 31.68 last year. I believe that the Friday competitions may reflect the lower numbers on Saturdays.

Pennants - We finished the very short Pennants season on a high with Bruce Cup, CSGA Plate & Brindabella having wins and Bronze Shield squaring their match. Unfortunately our Open day along with many in the district were cancelled due to COVID-19. However, at the;

- **CSGA Open Day** -Fran Miller won division 2 with 93 gross, and Joyce Hotchkis was nett R/U.
- **RMC Open Day** – Liz Smyth won with 84 gross
- **CSGA Women's Golf day** – (short version of the annual tournament) - Pauline Jeffery gross winner, Lauren Maher gross R/U and Pam Sassella nett R/U.
- **Golf NSW Women's Medal Regional Playoff** – Queanbeyan was represented by Gail Anderson, Bev Dyer, Rhonda Brodrick, Jacquie McMillan, Fiona Doyle, Shirl Weber, unfortunately the course got the better of them, so no finalist.

Canberra Shield – Queanbeyan's team will be Dee Rodgers, Liz Clark, Anne Pratt, Kathy Joyce, Tricia Ziebell, Kim Jerrim, Denise Butler and Kerry Smith.

Hole In One - Congratulations to Lee Maiden who holed out on the 15th green in appalling weather.

Beginners – COVID-19 has been disruptive to our Beginner program and although we haven't seen any new members playing in our competitions, we have at least 3 juniors who are now members. The numbers attending on Sunday afternoons vary from 2 -16. I would like to thank all members who have given their time and effort on Sunday's. However special thanks to Pauline Jeffery, Chris Kawamata, Tricia Ziebell and Bev Dyer for their continuous assistance.

Upcoming Events - This year our Club Championships will be held in mid-November. Best wishes to all players. In between the Championship weekends, several of our members will attend the NSW Senior's at Orange, may they have a successful tournament.

I would like to thank to our current Women's Committee for their ongoing support and last but not least to all our women members for the friendship, support and encouragement shown to our fellow golfers and guests.

Good golfing in the future, stay fit and healthy.

Pam Sassella
Women's Captain

HONOUR BOARD

	<u>Winner</u>	<u>Runner Up</u>
Club Champion	Lachlan Tisma	Tasi Lolesio
B Grade Champion	Paul Morshead	Peter Sergi
C Grade Champion	Peter Rayment	Ian Sommerville
Junior Champion	Harry Smith	
Veterans Champion	Glenn Hart	
A Grade Matchplay Champion	Not yet played	
B Grade Matchplay Champion	Mark Brunello	George Mason
C Grade Matchplay Champion	Peter Rament	Phil Moore
4BBB Matchplay Champions	Mark Brunello Nick Whennan	Michael Goiser Robert Anderson
Foursomes Champions <i>(joint winners)</i>	Josh Rainsford/Tom Boyton Leigh Blyton/Jerry Smith	
Mixed Foursomes Champions	Pauline Jeffery Matt Doyle	Julie Reid Stephen Dwight
Queanbeyan Cup	George Christou	
Summer Cup Winner	George Mason	
Women's Champion	Lauren Maher	Amber Thornton
Division 2 Winner	Fran Miller	Pam Sassella
Division 3 Winner	Samantha McLintock	Linley Huish
Women's Foursomes Champions	Pauline Jeffery Elizabeth Smyth	Candice Thompson Catherine Husdell

HOLES IN ONE

30/01/19	Ted Mommsen **
21/04/19	Alex Hetenyi **
10/07/19	Chris Franklin **
31/07/19	Jerry Smith **

** Missed in Annual Report 2018/2019

31/08/19	Brodie Cook (Tura Beach)
31/08/19	Jason Brown
7/09/19	Freddie Semmler
12/10/19	Jerry Smith
16/10/19	Tasi Lolesio
21/11/19	Dennis Smith
30/11/19	Michael McGilvray
11/12/19	Jarrett Schier
3/4/20	Wolfgang Korth
15/6/20	Ian O'Donnell
15/8/20	Lee Maiden
16/8/20	Mat Beckenham

GENERAL MANAGER'S REPORT

"Adversity does not create character, it reveals it" (James Lane Allen)

What an incredible twelve months it has been.

After a year of consolidation in 2018/19, the first quarter of operations of the club were moving along quite nicely. From a trading perspective, the club entered 2020 in great shape. Clubhouse and golf course revenue were travelling along nicely, with overall expenses appreciably lower. Our trading profit was ticking along at just over double that of the previous year.

Whilst other clubs and communities not too far South of us were fighting the worst fires in their history, sadly, in early January, tragedy struck a little closer to home. The strength, courage, and dedication of Victor, Phill and the rest of the hard-working bistro team, to pull themselves together and commit to the members and guests, was (is) truly inspirational!

After many deep breaths, the club pushed past this terrible start to the year, and in early March, celebrated a fantastic 2020 Queanbeyan Pro-Am. Who can forget the massive crowds that turned out for all the fun of our inaugural Queanbeyan 9-hole Skins? This wonderful event was as well received by the invited PGA professionals as the viewing public. Hats off to Jake, Matt, James, and Jack for treating us to such a great afternoon's entertainment. This idea has been stolen by many other clubs and will feature as a mainstay on our Pro-Am calendar for many years to come.

Then, just as soon as the last putt of the Pro-Am was holed, the global COVID-19 pandemic reached our shores, and turned our lives upside-down!

The impact of the legislated changes to the way in which clubs like ours operate, in response to the pandemic, has been deep and far-reaching. Many of these restrictions are still in place, with no sign yet of a possible end date. From the mandated immediate closure of the clubhouse in March, forcing the compulsory standing down of non-essential staff, through to the advent of JobKeeper, our hard-working and dedicated team of employees have endured the worst of times.

However, even when faced with a completely uncertain future, and with their mandatory stand down notices still fresh in their pockets, the staff worked dutifully until the clubhouse was left spotless on **THAT** final day. Not so they could fill their last pay packet. On display was yet another inspirational act of defiance. They wanted the clubhouse to be left clean and tidy for the members when we re-opened, and re-open we did (albeit for a maximum of ten patrons at a time) two full months later. In my 35+ years in the club industry, I have neither been prouder of, nor more inspired by a team of employees, than as I was in that last week in March.

Then came June 1st, and pubs and clubs could admit up to 100 patrons. Too bad nobody told the breweries. No beer. No patrons. No toilet paper! In writing this report, I am now at the point of being unsure whether to laugh, cry or both.

Almost certainly at this juncture, this report MUST contain a heartfelt thank you and congratulations to the fabulous team in the Pro-shop, the hard-working guys on the golf course, the tremendously stoic team in the bistro, and the commitment displayed by our wonderful members.

The tireless and selfless efforts of the Board of Management, when faced with extremely difficult decision-making processes that could easily make or break the club, was yet another inspirational team effort, that deserves commendation from all quarters.

The longest round of applause should be, and is, reserved for you, the members. Managing the essential imposition of an additional \$5.00 Course Utilisation Fee per round of golf, each of our golfing members have stood a very stern test during this COVID-19 pandemic. Equal to this task, and armed with the knowledge that this vital supplementary income source was (is) essential to combatting the prolonged effects of the pandemic on the club's finances, each and every member can be very proud of their contribution to this positive annual report.

In an attempt to provide members with a “dashboard” style summary of the effects of the various trading restrictions brought about by the COVID-19 pandemic, the following table gives members a view of the how the club's major operations were travelling BEFORE the shutdown, and how the pandemic affected these operations until the end of our financial year (31st July 2020).

AREA OF OPERATIONS	PRE COVID-19 (AUG 19 – FEB 20)	DURING COVID-19 (MAR 20 – JULY 20)	FULL FINANCIAL YEAR (AUG 19 – JULY 20)
BAR SALES	Up 15%	Down 50%	Down 15%
GAMING INCOME	Down 1%	Down 28%	Down 12%
GOLF COURSE INCOME	Up 8%	Down 11%	Up 0.8%
TOTAL INCOME	Up 7%	Down 10%	Up 0.2%
GROSS PROFIT	Up 7%	Down 4%	Down 3%
PAYROLL EXPENSES	Down 8%	Down 8%	Down 8%
TOTAL EXPENSES	Down 8%	Down 27%	Down 16%

(Please note that this information is to be read in conjunction with the audited financial accounts)

At the date of issue of this report, on a warm, sunny day in Queanbeyan in November 2020, the COVID-19 pandemic is still having a significant effect around the globe, in either its second or third phase. We trust that we have passed the worst, and hope that 2021 provides a better platform for us to achieve all those things we were hoping for in 2020 and beyond.

Members can be assured the Board, management, contractors and staff of Queanbeyan Golf Club are here to provide for, support and assist you, as we tackle whatever stands in our way. Your patience and understanding are greatly appreciated, as are your positive recommendations and continued support.

May the breeze continue to be at your backs, and every putt be your last.

Tony Treeve
General Manager

PRO SHOP ANNUAL REPORT

What a year! After the smoke during from the bush fires through December and January, to COVID-19 hitting from March onwards, 2020 was a year like no other. However, golf came out as one of the shining lights of COVID-19 Australia wide, with numbers of rounds increasing everywhere, and clubs and driving ranges seeing a rise in participants.... especially in the younger generation.

Obviously there were plenty of struggles, especially with the Clubhouse being closed early on and then at a limited capacity for a number of months, along with having to play golf in groups of two, starting up a Friday comp and members missing out on games on a weekend.

But with all of this, our Board, Management and members have done a terrific job getting us through a dire situation, which I know saw a lot of us (including us in the Pro Shop) looking elsewhere for employment not knowing what was going to happen in the early stages.

Once again, I'm thankful to our members for all of their support. Lessons have been hard to get as so many of you have had spare time on your hands, but with Trent able to teach now, we have seen more times become available. We have still been waiting on equipment ordered over two months ago, with COVID-19 playing havoc with stock shortages around the world. I'd like to thank anyone who was or is waiting for equipment for their patience and understanding while we have had the delay.

To all of our Board, led by John Bull, and our club's General Manager Tony Treeve, no doubt this year has seen sleepless nights, not knowing what would happen for days, weeks and months would have been extremely difficult. We were seen as a bit of benchmark early on in the piece, with plenty of clubs around ACT and NSW following our lead, and this has seen us get through a very tough time.

Our Superintendent, Bryan Kelly and his team of Jamie Green, Brendan O'Grady and Leigh Blyton have once again done an amazing job with such a small team. It is a rare occasion that we hear a complaint from any visitors playing here at Queanbeyan, and it always a course that golfers want to come back to. They have had a lot of help from our volunteers out on the course, with paths, garden beds and other jobs thrown their way, the Dodgers and our team of Women volunteers put those little touches on everything that people notice.

My staff and I have had a year we won't forget, turning into the clubs part time reception and Committee for the year has been rather indifferent, but I'd like to praise Mat and Trent on how they have handled the experience, and although some members were fired up over certain things throughout the year, the boys handled everything thrown at them professionally.

A shout out to our Teaching Professional, Mat Rainsford who has smashed this year out of the park, it is very rare now if you don't see a few of his students in the top 3 of each division and he is continuing to grow his reputation in the district as one of the top PGA Coaches.

Trent's 2nd year of his Traineeship was a testing one, with many events postponed or canceled, however, he has shown maturity through all of it, passing his 2nd year quite easily. The highlight was a win up in Springwood and numerous top 5 finishes throughout the year. He is turning into one of the "talked about" NSW Trainees and I'm very proud to have him working here with us.

Looking forward to seeing everyone in a busy 2021!!!!

**Jake Nagle
Golf Professional**

LIST OF CLUB SPONSORS

WHEN THE NEED ARISES, PLEASE CONSIDER OUR **FANTASTIC CLUB SPONSORS.**

BUILDING SERVICES AND ALLIED TRADES

ALLTRADEZ	<i>Guy Kennedy</i>	0403 643 500
B & T INTERIORS	<i>Wendy Lynch</i>	0418 488 960
CANBERRA BUILDING SUPPLIES	<i>Igor Blazeski</i>	0401 000 112
CAPITAL STEEL DESIGN	<i>Brad Kelly</i>	0430 670 047
CLASSIC TOUCH CARPENTRY	<i>Michael Bawden</i>	0401 460 271
DGR CONCRETING	<i>Daniel Goodchild</i>	0407 564 884
DJ HOMES	<i>Grant Jones</i>	6297 1017
DORMAN MECHANICAL	<i>Chris Dorman</i>	0402 034 449
HARTWELL CONTRACTING	<i>Greg Hart</i>	0411 981 834
HAYMES PAINTS	<i>Alex Hetenyi</i>	6282 3666
INTELLIGENT SERVICES	<i>Graham McLennan</i>	0417 203 070
MORASCHI ROOFING	<i>Lee Moraschi</i>	6297 1919
PHL SURVEYORS	<i>Alan Longhurst</i>	0428 624 597
ROC MECHANICAL	<i>Craig Langdon</i>	0404 351 442
360 DEGREE FIRE	<i>Chris Marshall</i>	0437 360 110
TSD SURVEYING	<i>Tom Darmody</i>	0439 440 604
YOUR OUTDOOR SPACE	<i>Jason Brown</i>	0412 108 804
ZEUS ELECTRICAL & DATA	<i>Anthony Wrate</i>	0421 664 787

FINANCIAL / BUSINESS SERVICES

BEVAN & CO LAWYERS	<i>Peter Bevan</i>	6298 1333
EVOLUTION QSE	<i>Adam Taunton</i>	0435 862 864
McGRATH REAL ESTATE	<i>Greg Ward</i>	0413 503 312
BELLE PROPERTY QUEANBEYAN	<i>Aaron Papahatzis</i>	0419 683 599
BARTON COMMERCIAL PROPERTY	<i>Brett Barton</i>	0418 633 447
MERCURY FINANCIAL GROUP	<i>Chris Tarlinton</i>	6297 1655
NECTAR MORTGAGES & FINANCE	<i>Scott Cameron</i>	0408 489 883
SALVATION ARMY EMPLOYMENT PLUS	<i>Sarah Goodlet</i>	6192 8100
TONY INNAIMO TRANSPORT	<i>Tony Innaimo</i>	0407 286 690

HOME / LIVING / RECREATION / LEISURE

GUNS N HOSES CARWASH	<i>Greg Cummins</i>	0412 622 632
LINDBECK'S BUTCHERY	<i>Peter Lindbeck</i>	6297 1803
MPS TRAVEL + TOURS	<i>Matt Hewson</i>	6123 0500
CHESS MOVING	<i>Andrew Garrety</i>	6297 5333
KENNARDS HIRE	<i>Ben Hitchen</i>	6280 4733