



**Queanbeyan Golf Club Annual
Report and Balance Sheet for the
year ended 31 July 2019**

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ANNUAL GENERAL MEETING AGENDA

9 December 2019 – 6.00pm

1. Opening and Apologies
2. Acceptance of the Minutes of the Annual General Meeting held 17 December 2018.
3. Matters Arising from previous meeting
4. President's Report
5. Captain's Report
6. Other Reports
7. Consideration of the Financial Statements, Director's Report and Auditor's Report for the period ending
31 July 2019 — see Note 1
8. Declaration of Directors
9. Director's Honorarium
10. Appointment of Auditor
11. Recommendations for the incoming Board
12. Other business as brought forward in accordance with the Company Constitution

Note 1: Members are requested to advise the CEO in writing at least 7 days prior to the AGM of any query relating to the Audited Financial Reports. This is to allow such information to be extracted from the club's records and be available at the AGM.

PRESIDENT'S REPORT

Dear Members,

What a year it has been for QGC, and I trust that every one of you are all proud of our achievements.

As you are aware the year commenced with Adrian Coles as President, and he steered us through the successful upgrade of the clubhouse and course, as well as the hosting of the 2019 NSW Womens Open in March. Without his significant leadership and commitment for success, these activities would not have been possible. My sincere thanks to Adrian, as QGC would not have had such a successful year without his efforts. I hope to see him back regularly at the club in the not too distant future.

The Board has continued on with a number of initiatives to further progress our club, course and operations. A key contributor and driver in this has been our CEO Tony Treeve, who recently completed his first anniversary with the club. Tony was chartered with improving the club's operations, with governance and process at the forefront, for creation, or to be changed. Whilst this has presented its challenges on occasions, the financial reports would indicate that the changes have been a success. The tremendous results from our first quarter for 2020, are indicators that this trend will continue well into our current financial year.

QGC were finalists in the NSW Country Club of the Year, and the NSW/ACT PGA Pro-Am of the Year at the 2019 NSW Golf Industry Awards, with the extract from the presentation night below;

The outstanding achievements of regional Golf Clubs across New South Wales have been recognised with six named as finalists in the Golf NSW Club of the Year Awards.

The six, Charlestown, Dubbo, Nelson Bay, Newcastle, Queanbeyan, and Rich River Golf Clubs have all achieved some considerable milestones over the previous year in areas as diverse as Club Operations, Membership levels, Financial Performance and community engagement.

Queanbeyan Golf Club has seen a significant turnaround in all of its operations in the last financial year, including playing membership, Social and competition golf, and in-house trade. Queanbeyan undertook a major clubhouse refurbishment totaling \$750,000 and invested over \$450,000 on-course in the last financial year.

The highlight of the Club's year was hosting the 2019 Worrell's Women's NSW Open in March, the first time in the Club's history it had hosted a major professional tournament. Over 160 members volunteered in an outstanding show of support for the event and the Club's future.

Further key highlights for the year included;

- The engagement of a Golf Course designer to provide an evaluation of our course and creation of a sustainable course plan for the future
- The implementation of USGA standard Par 3 tees with Santa Anna couch, which was one of the initiatives from the course plan.
- The closure of Brown St has been approved by QPRC and is in the final process of handover to QGC, which is scheduled for the November 2019 QPRC meeting.
- Submission of a further grant to NSW Government under the Stronger Country Communities Fund for further enhancements to the course and club surrounds
- Announcement that Queanbeyan will be hosting the 2020 Australian Junior Championships Interstate Teams Series in April

- Our Ladbrokes PGA 2 Day Pro-Am will be held on Monday - Tuesday 16/17 March 2020. This event will be preceded by a 9 Hole Skins shootout by five professionals on the Sunday afternoon.

All of the above would not have been possible without the exceptional efforts of our "Team" at QGC.

I would like to thank our team that have been of great assistance and support to me throughout my period as Acting President;

- Our Finance Chairperson, Cathy Hanrahan has committed to additional hours, after a fulltime working week, to ensure that the finances are reported on appropriately to facilitate informed decisions by the Board;
- My fellow Board members, who have worked on various projects within their portfolios throughout the year. The committee members who assist the Board members each month and over weekends etc. to deliver the services for members.
- Our course staff Bryan Kelly, Tom Griffin and Jamie Green, ably assisted by our part timers Leigh Blyton, Paul Morshead and Harry Smith, who as a small team, deliver a course to the highest possible standard week in week out.
- The significant contribution of many male and female members who devote numerous hours and considerable effort as volunteers. Your efforts are greatly appreciated. I would like to particularly thank Ray Hart for his continued coordination of this group and the work packages they complete.
- Our PGA professional Jake Nagle, Matt "Ranger" Rainsford, and our trainee Pro Trent Britton have established themselves as the best Pro Shop team in the district. Playing, coaching, always welcoming and interested in how our game is going.
- MasterChef Victor, Pizza Pete and family in the kitchen. The past 12 months has seen a fantastic increase in patronage, week in-week out. We are very grateful for all your efforts and flexibility in working with us to deliver our events and maintain Bread and Putter operations.
- Kate Bell and our fantastic bar staff have raised the bar (pun intended) to another level this year and provide great service and a pleasant experience for all who visit. In addition, Sharon is always good for a tip in S.A, but Raquel Clarke usually rides them all.
- Jo Lloyd has managed to provide administrative assistance of the highest standard on her own this year, and her efforts are greatly appreciated.
- Our 150 + volunteers for the NSW Womens' Open who were superbly coordinated by Ray Dorsett, Liz Clark, Wendy Lynch, Peter Solway and Dom Di Campli.
- Finally, on the thankyou's, to my family and great mates around the club that have supported me whenever I have been in need of urgent assistance to get things done. As someone once said "I Luv youse all"

The performance of our Club as set out in the Financial Statements which have been prepared by our Auditors, Bellchambers Barrett, show that our EBITDA for the 2018/19 year came in at a tick over \$150,000 (\$130,000 for 2017/18). This was achieved during a year where we had major renovations of the club and course going on during our major trading period, which augers well for next year.

I am excited by the prospect of leading what will be a very new Board, as your President for the next 12 months. I am confident that the experiences of the past year, and the progress we have made, will be sustainable in 2019-20, and I look forward to reporting on this in 12 months' time.

Congratulations everyone on a great year in 2018-19, and I look forward to your continued efforts and support in 2019-2020.

John Bull
Acting President

CAPTAIN'S REPORT

As I prepare to move away from the limelight, I am reminded of my first year as Club Captain. I was elected in December 2003, needing to survive a vote before stepping into a role considered by many as only for men. I was welcomed as the first female club captain within the ACT Monaro District, and then appointed as a member of the ACT Monaro District Golf Association, a position I still hold.

After the first seven years in the Captain's position I stepped back into a less time-consuming role and with no thought of more years and here I am finishing another five, but this must be my last.

What a wonderful year we have experienced, and I think we all agree the Women's NSW Open with so many exceptional players; the updated clubhouse and the ongoing improvements on our course are all positives for the future of our club.

In April 2020 I will have the privilege of again managing the ACT Monaro Junior Interstate Boys' Team and am looking forward to welcoming the junior teams from all states to our club. I will have travelled with the team for a total of seven years, and I am confident that our club will welcome all players and they will leave with good memories. It will be great to have the best juniors in Australia playing on our course, and it is an opportunity to see some players who will in the future move into great careers of golf.

I congratulate all players who have added their names to our perpetual trophies and their names are listed on the enclosed Honour Board along with the 14 who have had "holes in one" over the twelve months to the end of July. From February each year we have many players competing in district pennant, and all are thanked for the giving of their time to participate in ACT Monaro and CSGA district pennant season. We fielded seven men's and five women's teams and congratulations to our Junior Pennant team with another fantastic win and the women's Bruce Cup team for yet another victory.

Match Committee members are thanked for their continuing support and time given to assist with the required duties of the committee. Leigh Blyton always close by to solve problems for course, committee and club, Ian O'Donnell our policy person, Pauline Jeffery with rules knowledge and Jake Nagle who often has to solve problems at the tee early on competition days. Ray Dorsett, Ian McKenzie, Ian Wallace, Mick Bowden who all take roles on competition days and Women's Captain Pam Sassella attends monthly meetings to cover the issues for women's golf.

Bryan Kelly, his hard-working course staff and the wonderful volunteer group who spend hours out on the course are all thanked for their continuing efforts to make the course so enjoyable. Visiting players are always complimentary of course condition and are always looking forward to returning for more golf.

A huge thank you to Jake and his staff in the Pro Shop for making sure that all runs smoothly on competition days, and for keeping me informed of issues that may require attention before end of play or for consideration at coming match committee meetings. It is great to have someone who can quickly add photos and golfing information to Facebook.

In closing I congratulate all who have had good results and happy memories throughout the year and those without wins the hope that 2019/2020 year will be better. I am hoping to play more golf and I will continue to be available to assist but only in minor roles.

Gail Goiser

WOMENS' CAPTAIN'S REPORT

I'm pleased to report that we continue to maintain our playing numbers this year for both Tuesday and Saturday competitions. The average number of players in our Tuesday competitions is 33, and the average for Saturday competitions is 32. Although we have lost a few members, we continue to bring on new members through our very successful beginner's program. Thanks must go to Pauline Jeffery, Maureen Van Maanen, Bev Dyer and Chris Kawamata for their time and effort on Sunday afternoons.

Queanbeyan has again fielded teams in the five Pennant categories: **Bruce Cup**, **Brindabella Shield**, **CSGA Plate**, **Bronze Shield** and the **Emily Hurt Shield**. The **Bruce Cup** has been retained by our Div 1 scratch team, with the final result Queanbeyan 4.5 to Federal 0.5. Six new players were introduced to the Emily Hurt pennant competition.

The **Queanbeyan Open Day** was held on 9th May, with 117 entries from 16 clubs and sponsored by Lennox Motors with a Jaguar car on offer for a Hole-in-One on the 8th hole. Our thanks must go to Wendy Lynch for again negotiating this sponsorship with George Miklas from Lennox Motors. The Women's Open day winner was Lauren Maher.

Open Days at other Clubs

Amber Thornton –	Queanbeyan Open Catalina Women's Colt Division Selected in the joint ACT/NT/Tas team for the Australian Girls Interstate Championships
Pauline Jeffery –	Federal Open Belconnen Open Gundagai Open Ranked sixth in the Australian Senior Amateur Women's Order of Merit
Liz Smyth -	Braidwood Open Victorian Seniors 70+ age division Ranked third in the Australian Senior Amateur Women's Order of Merit in 70+ age division
Dee Rodgers -	Gungahlin Lakes Open
Fran Miller -	CSGA Division 2 Champion of Champions
Debbie Baker -	The current 2018 Australian Defence Force Women's Champion – thus representing the ADF in 2019 at the following matches: ADF vs Golf Australia, ADF vs Golf Victoria, ADF vs Golf SA

VW Scramble Final held Riverside Oaks in April. Queanbeyan representatives were;

Queanbeyan GC -: Jake Nagle, Candice Thompson, Amber Thornton, Joyce Hotchkis, Lorraine Greenwood
Goulburn GC -: Goulburn's Pro, Pauline Jeffery, Cathryn Husdell, Fran Miller and Sue DeSousa – who came second on the day.

2019 NSW WOMEN'S OPEN, the effort from everyone involved in making this event a great success must be applauded. Our course continues to reap the rewards.

Many thanks to our current Women's Committee for their ongoing support and hard work, the Home of Bruce roving reporter for the continuous coverage of the successes of our Women in the Club Newsletter and last but not least to all our Women members for the friendship, support and encouragement shown to fellow golfers and guests. Good golfing in the future and good luck.

Pam Sassella

HONOUR BOARD

	<u>Winner</u>	<u>Runner Up</u>
Club Champion	Lachlan Tisma	Trent Britton
B Grade Champion	Rick O'Brien	Graeme Wilson
C Grade Champion	Ian McKenzie	Graham Jackson
Junior Champion	Harry Smith	
Veterans Champion	Leigh Blyton	
A Grade Matchplay Champion	Anthony De Jongh	Tassie Lolesio
B Grade Matchplay Champion	Damien Bowles	Len Holdsworth
C Grade Matchplay Champion	John Doyle	Anthony Wrate
4BBB Matchplay Champions	Matt Doyle James Brown	Mark Hansen Igor Blazeski
Foursomes Champions	Lachlan Tisma Harry Smith	Glenn Hart Paul Duthie
Mixed Foursomes Champions	Louise Smith Harry Smith	Lauren Maher Daniel Goodchild
Queanbeyan Cup	Trent Britton	
Summer Cup Winner	Damien Darmody	
Women's Champion	Amber Thornton	Lauren Maher
Division 2 Winner	Fran Miller	Lee Maiden
Division 3 Winner	Christine Dorman	Denise Butler
Women's Foursomes Champions	Candice Thompson Amber Thornton	Wendy Lynch Pauline Jeffery

HOLES IN ONE

- **25 August 2018** Russell Kirkpatrick
- **3 October 2018** Eddie Scofield
- **24 October 2018** Stephen Whennan
- **4 November 2018** Tony Ward
- **20 November 2018** Tracey Harwood
- **27 November 2018** Julie Meskell
- **1 December 2018** Bev Dyer
- **26 December 2018** Allan Macdonald
- **19 March 2019** Julie McDonnell
- **23 March 2019** James Bull
- **18 May 2019** Stephen Clyde-Smith
- **15 June 2019** Stewart Bennett
- **20 July 2019** Ray Hart
- **28 July 2019** Mark Hansen

GENERAL MANAGER'S REPORT

It is with considerable personal and professional pride that I furnish my inaugural General Manager's Report for Queanbeyan Golf Club, for the period ending 31st July 2019.

As members will be acutely aware, the most significant change to club operations during the year, possibly in our entire history, came on the back of the grants received by the NSW Government via the Stronger Communities Fund and the Stronger Country Communities Fund. These grants provided well-needed funding to assist in vital refurbishment works to both the golf course and clubhouse.

These works facilitated the hosting of the 2019 Worrells Women's NSW Open, and has aided in attracting the 2020 Australian Junior Championships to the area, with the Boy's Interstate Teams Matches being held at Queanbeyan GC in April next year.

Undertaking both the course and clubhouse renovations at the same time, was a massive effort, let alone coordinating and facilitating the Club's first ever four-day professional tournament, in our spare time! None of these could have been completed without the amazing joint efforts of the Board of Directors, club staff and contractors, and the many tireless hours contributed by our band of volunteers from our member base.

The massive contribution from those incredibly committed and hard-working Directors and volunteers involved, is incalculable! However, one thing is for certain. Without these efforts, this report would have been issued with a very different slant.

As reported by President elect John Bull, the club has traded very reasonably this year, resulting in a fantastic end of year result, when compared to our previous reporting season. The results are quite incredible when we pause to remember that the club was effectively a demolition/construction site for the entire 2018/19 summer trading period.

Increases have been made in all areas of operation, including but not limited to;

- Bar sales increased by 17%
- Gaming revenue increased by 9%
- Sponsorship income increased by 350%
- Social green fees increased by 11%
- Cart hire increased by 7%
- Competition fees increased by 8%
- Membership subscriptions increased by 5%

With the change in dynamic of clubs and pubs in the Queanbeyan area, and with the soon to be included addition of the "Campbell & George" operation, our club must remain at the crest of the wave when it comes to food, beverage, gaming and entertainment offerings.

A massive thanks goes out to Victor and his staff from The Bread and Putter Bistro for their contribution to improving the "Queanbeyan Golf Club experience" over the past year. We appreciate that members have had to make some adjustments to accommodate this very busy catering operation, but I'm certain that members would prefer to see the club busy and doing well, rather than having the clubhouse to themselves! We will continue to work closely with our caterers to make their operation a success, as the benefits flow through to almost all other areas of our business.

On the back of the changes made to the dynamics of our clubhouse operations last year, we have commenced this financial year very strongly, both against last year's figures and an aggressive budget for 2020. Your Board of Management are in the process of establishing a comprehensive Strategic Plan, aimed squarely at sustaining these operational efficiencies, in order to ensure the future viability of the club.

In an industry where many small clubs continue to struggle (twenty-four golf clubs in NSW alone have folded since 2012!) we continue to fight well above our weight! This is a credit to the members who support the club, the Board, staff and contractors for their hard work, and to all that share a common vision and desire to see the club succeed.

To the increasing number of sponsors of the Club, a very special thank you. For those who have stuck by the Club for many years, thank you for your continued support. To those new sponsors who have recently joined us via the tee signage opportunities, and to those who have re-joined us after seeing the improvements to the Club, we look forward to a long and mutually rewarding association. Members are encouraged to use our sponsors wherever possible.

I also wish to express my sincere gratitude to Jo Lloyd, Kate Bell, Bryan Kelly, Jake Nagle and their departmental staff members for all of their patience, support and commitment, during some very difficult times, as the club's operations transitioned from the "old club" to what we have now. The genuine care that the staff have for the members and visitors is very clear to see and is what stands Queanbeyan Golf Club apart from any other golf club in the region.

To the retiring members of the Board, a huge thank you for the difference you have made to the club. Time now, maybe, for you to work solidly on that golf handicap, and relax and enjoy the fruits of your efforts. Equally, a massive welcome to the new members of the Board, who are coming on at a very exciting time in the club's history.

To Greg and the team from Manteena, and his troupe of subcontractors, thank you for the sterling work you did on the clubhouse refurbishments. On time, and on budget! Nothing can make a Board of Management happier than that!

Finally, to you the members. Thank you for your continued support over the past year. You have patiently embraced the changes that the club has undergone and provided the opportunity for the club to serve the community for many years to come. There is still much work to do, however I am certain that with the continuation of the unbridled optimism that resides within our membership base, another fantastic year awaits us in 2020.

May the breeze be always at your back, and every putt be your last!

Tony Treeve
General Manager

COURSE SUPERINTENDENT'S REPORT

Queanbeyan Golf Club during the last 12 months has undergone many significant changes. The hosting of the 2019 NSW Women's Open meant many improvements were made to our Club and course in providing certain standards for the event to be held here and the facilities we provide.

With appreciated assistance from the State Government we were able to make many changes for the benefit of the players on the day and for our members for years to come.

Over a lengthy period, pathways were laid, and bunkers generally reduced in size and rebuilt. The results have been appreciated by all that play and by the many visitors. The Women's Open was a tremendous success and my thanks go to the long list of volunteers who assisted tirelessly for many months in various roles. The passion from their involvement has inspired many to continue with their work beyond the tournament, and their assistance is appreciated by me and their fellow members.

More recently the par 3 tees were re-shaped, and after a slow start to the Santa Anna couch's new residence in a cooler climate, warmer weather is seeing promising signs the tees will be in great shape during the summer months.

The Club hosted a two- day Pro-am this year. Many aspiring young professionals, and veterans look forward to returning each year, yet often struggle in creating a really good score, emphasising the difficulty of our course even though it's not that long. They enjoyed our hospitality thoroughly as well as the course even if they didn't play well and look forward to returning next year.

The irrigation system continues to provide us with many issues. Major work has been achieved this year in getting the best out of an aged system. Sprinkler replacement with uniformity is now providing far better irrigation quality. Manual watering is continuing during the day to assist in keeping a tree lined course in the best possible condition. The lack of rainfall has compounded the need to irrigate more regularly. This work is ongoing in achieving good results.

I would like to thank the small band of staff over the last 12 months. Their assistance in every way is immensely appreciated.

Finally, I thank the members for their comments, the Board and committees for their support, and continuing to provide an improving golf course each year for all to share.

Bryan Kelly
Superintendent

PRO SHOP ANNUAL REPORT

The biggest year I can remember since being at The Queanbeyan Golf Club is coming to a close, and I think everyone should be very proud of what we achieved as a Golf Club in 2019.

I'd first like to congratulate President John Bull and ex-President Adrian Coles, who were instrumental in bringing the Women's NSW Open to Queanbeyan, along with all our other board members and CEO, Tony Treeve. The proof was in the pudding with how good our members are with the Green Army of Volunteers paving the way for a very well run event, and this has obviously led on to the club being nominated for NSW Country Club of the Year, as well as NSW/ACT PGA Pro-Am of the Year.

Congratulations to our Superintendent Bryan Kelly, and his team of Jamie and Tom, plus Jimmy Maher who left us earlier this year. It is amazing what you continually achieve with such a small team, and no doubt with the help of Leigh Blyton and Paul Morshead, plus our Coffin Dodgers and Women's volunteers' groups, it makes your job a little bit easier.

To my staff, thank you for yet another great year. I'd like to wish Mat Rainsford all the best with the addition to their family due in December, he has had another successful year with many of his students, in particular, teaching nearly the entire Junior Pennant team who were successful in bringing home the District Trophy this year.

Also, a big congratulations to Trent Britton, who started his PGA Traineeship this year, and easily passed his 1st year as a Trainee. A top 10 finish in the WA Trainee Championships was a highlight, but there were plenty of top 5's throughout the year. Now the pressure is off, we look forward to a successful year for you in 2020.

Also, to Lachlan who won this year's Club Championships and Harry for his terrific year, highlighted by breaking par for the first time, and winning this year's Junior Championships. Finally, a quick shout out to Jacko for filling in when needed!

Finally, thank you to our Board members and committees, plus the clubhouse staff, particularly Tony, Jodie, Kate, Victor and Peter for their help throughout the year.

Looking forward to plenty more happening at our wonderful club in 2020!!!

Jake Nagle
Queanbeyan Golf Professional

LIST OF CLUB SPONSORS

PLEASE HELP US ... BY HELPING THEM!

WHEN THE NEED ARISES, PLEASE CONSIDER OUR **FANTASTIC CLUB SPONSORS**.

*DON'T FORGET TO MENTION **QUEANBEYAN GOLF CLUB**
YOU NEVER KNOW **HOW FAR** IT MIGHT GET YOU!?*

BUILDING SERVICES AND ALLIED TRADES

ALLTRADEZ	<i>Guy Kennedy</i>	0403 643 500
B & T INTERIORS	<i>Wendy Lynch</i>	0400 654 903
BOYTON ELECTRICAL	<i>Tom Boyton</i>	0421 021 537
CANBERRA BUILDING SUPPLIES	<i>Igor Blazeski</i>	0401 000 112
DGR CONCRETING	<i>Daniel Goodchild</i>	0407 564 884
DJ HOMES	<i>Grant Jones</i>	6297 1017
HAYMES PAINTS	<i>Alex Hetenyi</i>	6282 3666
INTELLIGENT SERVICES	<i>Graham McLennan</i>	0417 203 070
MORASCHI ROOFING	<i>Lee Moraschi</i>	6297 1919
PHL SURVEYORS	<i>Alan Longhurst</i>	0428 624 597
ROC MECHANICAL	<i>Craig Langdon</i>	0404 351 442
SPECIALTY FASTENERS	<i>Matt Hunt</i>	0428 863 934
360 DEGREE FIRE	<i>Chris Marshall</i>	0437 360 110
TSD SURVEYING	<i>Tom Darmody</i>	0439 440 604
YOUR OUTDOOR SPACE	<i>Jason Brown</i>	0412 108 804
ZEUS ELECTRICAL & DATA	<i>Anthony Wrate</i>	0421 664 787

FINANCIAL / BUSINESS SERVICES

DOYLE FINANCE	<i>Fiona & John Doyle</i>	0412 351 698
EVOLUTION QSE	<i>Adam Taunton</i>	0435 862 864
McGRATH REAL ESTATE	<i>Greg Ward</i>	0413 503 312
MERCURY FINANCIAL GROUP	<i>Chris Tarlinton</i>	6297 1655
NECTAR MORTGAGES & FINANCE	<i>Scott Cameron</i>	0408 489 883
SALVATION ARMY EMPLOYMENT PLUS	<i>Sarah Goodlet</i>	6192 8100
TONY INNAIMO TRANSPORT	<i>Tony Innaimo</i>	0407 286 690

HOME / LIVING / RECREATION / LEISURE

GUNS N HOSES CARWASH	<i>Greg Cummins</i>	0412 622 632
JAYCO CANBERRA	<i>Felipe Lopez</i>	6297 3019
LINDBECK'S BUTCHERY	<i>Peter Lindbeck</i>	6297 1803
MPS TRAVEL + TOURS	<i>Matt Hewson</i>	6123 0500
SLEEPDOCTOR – FYSHWICK	<i>Roger Cheetham</i>	6239 1999